OPUS

Engineering the NEXT
in Payments, Banking & Fintech

Strategic consulting for transforming banking, payments & fintech innovators

28+
Years of experience

1,000+
Projects completed

25+
Global clients

Bridging strategy execution gaps in financial services

Legacy constraints, regulatory mandates, and innovation pressures create impossible trade-offs for banking, payments, and fintech leaders. Our consulting services combine deep domain expertise with proven frameworks and accelerators to accelerate time-to-market for new products, enhance operational efficiency, and optimize technology investments for maximum ROI. We enable this through:

Banking & payment product consulting

Opus streamlines your product development cycle with expert consulting designed to overcome your unique challenges as banks, payments, and fintech service providers—enabling you to deliver with precision and reliability.

Digital strategy & transformation

Opus helps you to design tailored digital transformation strategies that help you ideate and implement next-generation use cases, enhance regulatory agility, and maintain market relevance amid accelerating disruption. We help you ideate and build capabilities across open banking, embedded finance, and payment modernization.

Business process consulting

Opus helps you assess, design, and optimize processes that deliver operational excellence, faster decision-making, and sustainable cost savings.

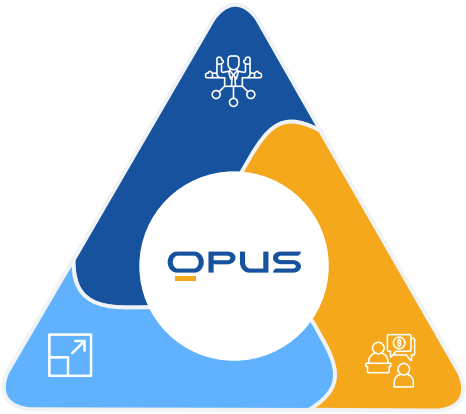
Technology advisory

Backed by deep industry experience and specialized domain knowledge, Opus partners with banks, payments, and fintech service providers to accelerate technology transformation, enhancing agility, boosting operational efficiencies, and driving measurable business growth.

The Opus Trifecta for consulting excellence

Domain-native skillset

Our consultants understand business, technology, and domain nuances, combining deep expertise across cards, RTP, merchant acquiring, PayFac, compliance, and open banking to deliver pragmatic strategies and executable roadmaps that balance innovation with cost efficiency, accelerated timelines, regulatory realities, and market opportunity.



Value-creation mindset

We create business value from Day 1, not just strategy documents. Grounded in real-world priorities, we partner to deliver long-term value creation through stakeholder alignment, revenue impact, and execution certainty.

AI-augmented toolset

We bring proprietary accelerators, templates, and frameworks to enable rapid strategy development and scenario modeling, ensuring consulting deliverables maintain precision, compliance, and accelerated timelines from roadmap to execution.

Recognized among the Top 10 Payments & Banking Solution Providers 2025 by Financial Business Outlook

Recognized for its forward-thinking approach to banking and payments, Opus was featured among providers redefining the industry through AI-powered innovation, transparent pricing, and embedded finance — a testament to our commitment to long-term value creation for global clients, powered by the Opus Trifecta.



Our consulting expertise in action

Accelerating time-to-market with an acquirer-led BNPL platform

Opus partnered as a strategic consulting and advisory partner to conceptualize, design, and oversee the implementation of an integrated buy now pay later (BNPL) platform with instant credit decisioning, customizable payment tenures, seamless checkout integration, and modular APIs. The engagement delivered approximately 40% faster time-to-market, a 5-10% increase in transaction volume, and a 20-40% uplift in average ticket size through flexible, omnichannel payment options.

Enabling 5x partner growth through an embedded finance platform

Opus served as a strategic consulting advisor to architect and guide the implementation of a scalable Banking-as-a-Service platform integrated with a fast-growing fintech's core financial infrastructure, translating business objectives into an executable roadmap that supported MVP launch in under 8 weeks, drove 5x growth in B2B partner onboarding, and reduced regulatory and issuer friction through built-in compliance and onboarding automation.

Transform your 2026 strategy with Opus

Ready to accelerate your next transformation? Partner with a team of domain-native consulting and engineering experts focused on driving measurable business value from Day 1.

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